

偉詮電子股份有限公司 Weltrend Semiconductor, Inc.

Investor Conference

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Safe Harbor Notice

Forward-looking Statements

Weltrend's statements and any others in this release that refer to business outlook, future plans, and expectations are forward-looking statements that involve a number of risks and uncertainties. Statements that refer to or are based on projections, uncertain events or assumptions also identify forward-looking statements. Such statements are based on management's expectations as of the date of this earnings release and involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied in these forward-looking statements. Weltrend presently considers the following to be important factors that could cause actual results to differ materially from the company's expectations.

1Q20~3Q20 Consolidated Income Statement (YoY)

(Expressed in NT\$K)

	2020/1-9	%	2019/1-9	%	YoY %
Net sales	1,862,352	100	1,722,307	100	8
Cost of good sold	(1,387,364)	(74)	(1,294,865)	(75)	7
Gross Profit	474,988	26	427,442	25	11
Operating Exp.	(382,363)	(21)	(373,587)	(22)	2
Selling & Adm.	(149,573)	(8)	(153,984)	(9)	-2
R & D Exp.	(232,790)	(13)	(219,603)	(13)	6
Operating Income	92,625	5	53,855	3	72
Net Non-Operating Income	85,616	4	224,803	13	-62
Income Before Tax	178,241	9	278,658	16	-36
Income Tax Exp.	(4,061)	-	(32,920)	(2)	-88
Net Income	174,180	9	245,738	14	-29
EPS	0.99		1.38		-28

3Q20 Consolidated Income Statement (YoY)

(Expressed in NT\$K)

	3Q20	%	3Q19	%	YoY %
Net sales	720,422	100	634,894	100	13
Cost of good sold	(537,218)	(75)	(475,679)	(75)	13
Gross Profit	183,204	25	159,215	25	15
Operating Exp.	(151,655)	(21)	(141,023)	(22)	8
Selling & Adm.	(60,198)	(8)	(56,266)	(9)	7
R & D Exp.	(91,457)	(13)	(84,757)	(13)	8
Operating Income	31,549	4	18,192	3	73
Net Non-Operating Income	121,467	17	90,989	14	33
Income Before Tax	153,016	21	109,181	17	40
Income Tax (Exp.) Benefit	(3,129)	-	(19,214)	(3)	-84
Net Income	149,887	21	89,967	14	67
EPS	0.85		0.51		67

3Q20 Consolidated Income Statement (QoQ)

(Expressed in NT\$K)

	3Q20	%	2Q20	%	QoQ %
Net sales	720,422	100	667,101	100	8
Cost of good sold	(537,218)	(75)	(493,269)	(74)	9
Gross Profit	183,204	25	173,832	26	5
Operating Exp.	(151,655)	(21)	(124,714)	(19)	22
Selling & Adm.	(60,198)	(8)	(48,976)	(8)	23
R & D Exp.	(91,457)	(13)	(75,738)	(11)	21
Operating Income	31,549	4	49,118	7	-36
Net Non-Operating Income	121,467	17	104,770	16	16
Income Before Tax	153,016	21	153,888	23	-1
Income Tax (Exp.) Benefit	(3,129)	-	854	-	466
Net Income	149,887	21	154,742	23	-3
EPS	0.85		0.87		-2

Balance Sheet Summary

(Expressed in NT\$K)

	2020/09/30	2020/06/30
Cash & Financial Assets - current	2,522,301	2,383,746
Notes & Accounts receivable	833,173	754,856
Inventories	504,904	451,832
Property, Plant and Equipment	275,040	259,522
Other assets	162,209	218,833
Total assets	4,297,627	4,068,789
Notes & Accounts payable	354,270	375,358
Other current liabilities	880,720	833,347
Noncurrent liabilities	121,837	124,882
Stockholders' equity	2,940,800	2,735,202

A 31-year IC Design Company

Founded	Founded in the Hsinchu Science Park in July, 1989
Capital	NT\$1.78 billion (US\$59.3 millions)
Headcount	290 (as the end of 3Q20)
Main Business	<ul style="list-style-type: none"> ▪ Self-owned brand IC product development and sales ▪ ASIC product development and sales ▪ Value-added resale (VAR) for international name brand components (ex. ROHM)
Honors	<ul style="list-style-type: none"> ▪ In 1995, awarded with Taiwan’s 4th National Award of Outstanding Small & Medium Enterprises, being the first company from Science Park to win the title. ▪ First listed on Taiwan OTC market in 1997 and then subsequently listed on Taiwan's mainboard, TWSE, in 2000 (Ticker 2436). ▪ Awarded with “Taiwan Technology Fast 50” by Deloitte and named multiple times as one of companies with best ROE and ROI by renowned financial magazines in Taiwan. ▪ ADAS R&D Team Awarded with the 17th Annual Technology Management Award by CSMOT. ▪ Ranked Top 20% in 2016 Corporate Governance Evaluation and Awarded Most Improved Company. ▪ Named “Top 10 Consumer Electronics Solution Provider in APAC – 2019” by Embedded Advisor magazine



Product Portfolio

POWER

Power
&
Analog

Power IC/USB PD Controller/Motor Driver/LED Driver

- Supervisor ICs for PC, server, and game console SPS
- USB PD, Qualcomm® Quick Charge™, and other Proprietary Quick Charging Controllers
- PWM Controller and SR Controller for USB PD and Qualcomm Quick Charge chargers
- Motor Driver and BLDC Motor Controller

NON-POWER

Display

Display MCU/ADAS Processor

- Sub-MCU, with energy saving, DVI sensor, and HDMI CEC function for LCD TV/MFM and Multi-Media System
- Automotive Around View Monitor (AVM) Video Processors and Smart Camera Processor for ADAS

Consumer

Consumer MCU/POS/mPOS/Barcode Decoder

- MCU for portable health care devices
- Heart rate monitor for smartphone and wearable devices
- USB HID for Keyboard, Mouse, Dongle, and Game Pads
- MSR decoder, smart card interface IC, and barcode decoder for POS systems
- Barcode decoder for payment scanner and door access control systems

General
Purpose
MCU

8-bit MCU (ADC/ADC+LCD Type)/32-bit MCU

- 8-bit MCU (ADC Type): 4KB~16KB Flash ROM
- 8-bit MCU (ADC+LCD Type): 8KB~16KB Flash ROM
- 32-bit MCU: 32KB~192KB Flash ROM; Ultra-Low Power

Q & A

www.weltrend.com.tw

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THANK YOU!