

偉詮電子股份有限公司  
Weltrend Semiconductor, Inc.

Investor Conference

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August 7, 2020

# Safe Harbor Notice

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## Forward-looking Statements

Weltrend's statements and any others in this release that refer to business outlook, future plans, and expectations are forward-looking statements that involve a number of risks and uncertainties. Statements that refer to or are based on projections, uncertain events or assumptions also identify forward-looking statements. Such statements are based on management's expectations as of the date of this earnings release and involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied in these forward-looking statements. Weltrend presently considers the following to be important factors that could cause actual results to differ materially from the company's expectations.

# 1H20 Consolidated Income Statement (YoY)

(Expressed in NT\$K)

	1H20	%	1H19	%	YoY %
Net sales	1,141,930	100	1,087,413	100	5
Cost of good sold	(850,146)	(74)	(819,186)	(75)	4
Gross Profit	291,784	26	268,227	25	9
Operating Exp.	(230,708)	(21)	(232,564)	(22)	-1
Selling & Adm.	(89,375)	(8)	(97,718)	(9)	-9
R & D Exp.	(141,333)	(13)	(134,846)	(13)	5
Operating Income	61,076	5	35,663	3	71
Net Non-Operating Income	(35,851)	(3)	133,814	12	-127
Income Before Tax	25,225	2	169,477	15	-85
Income Tax Exp.	(932)	-	(13,706)	(1)	-93
Net Income	24,293	2	155,771	14	-84
EPS	0.14		0.88		-84

# 2Q20 Consolidated Income Statement (YoY)

(Expressed in NT\$K)

	2Q20	%	2Q19	%	YoY %
Net sales	667,101	100	586,969	100	14
Cost of good sold	(493,269)	(74)	(435,887)	(74)	13
Gross Profit	173,832	26	151,082	26	15
Operating Exp.	(124,714)	(19)	(116,934)	(20)	7
Selling & Adm.	(48,976)	(8)	(50,682)	(9)	-3
R & D Exp.	(75,738)	(11)	(66,252)	(11)	14
Operating Income	49,118	7	34,148	6	44
Net Non-Operating Income	104,770	16	1,886	-	5455
Income Before Tax	153,888	23	36,034	6	327
Income Tax (Exp.) Benefit	854	-	8,961	1	-90
Net Income	154,742	23	44,995	7	244
EPS	0.87		0.25		248

# 2Q20 Consolidated Income Statement (QoQ)

(Expressed in NT\$K)

	2Q20	%	1Q20	%	QoQ %
Net sales	667,101	100	474,829	100	40
Cost of good sold	(493,269)	(74)	(356,877)	(75)	38
Gross Profit	173,832	26	117,952	25	47
Operating Exp.	(124,714)	(19)	(105,994)	(22)	18
Selling & Adm.	(48,976)	(8)	(40,399)	(8)	21
R & D Exp.	(75,738)	(11)	(65,595)	(14)	15
Operating Income	49,118	7	11,958	3	311
Net Non-Operating Income	104,770	16	(140,621)	(30)	175
Income Before Tax	153,888	23	(128,663)	(27)	220
Income Tax (Exp.) Benefit	854	-	(1,786)	-	148
Net Income	154,742	23	(130,449)	(27)	219
EPS	0.87		(0.73)		219

# Balance Sheet Summary

(Expressed in NT\$K)

	2020/06/30	2020/03/31
Cash & Financial Assets - current	2,383,746	2,243,866
Notes & Accounts receivable	754,856	615,722
Inventories	451,832	394,718
Property, Plant and Equipment	259,522	247,270
Other assets	218,833	173,201
Total assets	4,068,789	3,674,777
Notes & Accounts payable	375,358	285,603
Other current liabilities	833,347	550,300
Noncurrent liabilities	124,882	127,905
Stockholders' equity	2,735,202	2,710,969

# A 31-year IC Design Company

<b>Founded</b>	Founded in the Hsinchu Science Park in July, 1989
<b>Capital</b>	NT\$1.78 billion (US\$59.3 millions)
<b>Headcount</b>	290 (as the end of 2Q20)
<b>Main Business</b>	<ul style="list-style-type: none"> <li>▪ Self-owned brand IC product development and sales</li> <li>▪ ASIC product development and sales</li> <li>▪ Value-added resale (VAR) for international name brand components (ex. ROHM)</li> </ul>
<b>Honors</b>	<ul style="list-style-type: none"> <li>▪ In 1995, awarded with Taiwan’s 4th National Award of Outstanding Small &amp; Medium Enterprises, being the first company from Science Park to win the title.</li> <li>▪ First listed on Taiwan OTC market in 1997 and then subsequently listed on Taiwan's mainboard, TWSE, in 2000 (Ticker 2436).</li> <li>▪ Awarded with “Taiwan Technology Fast 50” by Deloitte and named multiple times as one of companies with best ROE and ROI by renowned financial magazines in Taiwan.</li> <li>▪ ADAS R&amp;D Team Awarded with the 17th Annual Technology Management Award by CSMOT.</li> <li>▪ Ranked Top 20% in 2016 Corporate Governance Evaluation and Awarded Most Improved Company.</li> <li>▪ Named “Top 10 Consumer Electronics Solution Provider in APAC – 2019” by Embedded Advisor magazine</li> </ul>



# Product Portfolio

POWER

Power  
&  
Analog

## Power IC/USB PD Controller/Motor Driver/LED Driver

- Supervisor ICs for PC, server, and game console SPS
- USB PD, Qualcomm® Quick Charge™, and other Proprietary Quick Charging Controllers
- PWM Controller and SR Controller for USB PD and Qualcomm Quick Charge chargers
- Motor Driver and BLDC Motor Controller

NON-POWER

Display

## Display MCU/ADAS Processor

- Sub-MCU, with energy saving, DVI sensor, and HDMI CEC function for LCD TV/MFM and Multi-Media System
- Automotive Around View Monitor (AVM) Video Processors and Smart Camera Processor for ADAS

Consumer

## Consumer MCU/POS/mPOS/Barcode Decoder

- MCU for portable health care devices
- Heart rate monitor for smartphone and wearable devices
- USB HID for Keyboard, Mouse, Dongle, and Game Pads
- MSR decoder, smart card interface IC, and barcode decoder for POS systems
- Barcode decoder for payment scanner and door access control systems

General  
Purpose  
MCU

## 8-bit MCU (ADC/ADC+LCD Type)/32-bit MCU

- 8-bit MCU (ADC Type): 4KB~16KB Flash ROM
- 8-bit MCU (ADC+LCD Type): 8KB~16KB Flash ROM
- 32-bit MCU: 32KB~192KB Flash ROM; Ultra-Low Power

# Q & A

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[www.weltrend.com.tw](http://www.weltrend.com.tw)



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**THANK YOU!**